



Minutes Executive Board Meeting

Phone: (712) 832-8330

Access Code: 886 3398

**August 2, 2018
Conference Call**

The meeting commenced at 1:01 p.m. CST

Present: Deb Daiek, Denise Lujan, Mary Zimmerer, Patrick Saxon, Meredith Sides, Annette Cook

Guests: None

Absent: None

Discussion Items:

1. Review of Minutes (Board)

Motion to approve the minutes from June board meeting.

First: Denise Lujan

Second: Meredith Sides

Motion passed 4-0

2. Conference Manager's and Executive Assistant's Report (Annette Cook)

- The board thanked Annette for her very hard work on renegotiating the Marriott contracts.
- Very thorough discussion commenced about the Marriott contracts, what Marriott is asking for and/or willing to give up, and what NADE is asking for and/or willing to give up. The Board also discussed what priorities to emphasize for negotiation purposes, including keeping the 2019 dates the same, lowering the room rates to the original price, and talking to the Marriott about the returning years issue in exchange to upping the number of room nights to 1600 for 2019.
- Marriott has a September 30 deadline where they have to rebook events, etc. Experient thinks that we might be able to use this deadline as a negotiating tool for future events.

- Institutional Membership – specific wording that 10 members can be members for institutional rate needs to be in the PPH and Bylaws.
- Website needs to show new wording for Chapter Grant type A because the website currently shows something old. The new wording is in the PPH.

3. President's Report (Deb Daiek)

- Discussion about Board transition and potential next steps. Discussion about the bylaws and election protocol.
- Extensive potential name change discussion. It will be continued in September at the in-person board meeting.
- NADE has received a \$24,000 donation while at the McCabe conference in Texas. Discussion about paying Annette Cook as Webinar Director for \$3,000/year to run the webinars for NADE. The discussion will be continued via email when Deb sends more information regarding a cost analysis of the webinars.

4. Treasurer's Report (Patrick Saxon)

- NADE has lost \$341,000 in the past four years. We must have more members come in and make money with the conferences.

Meeting adjourned at 3:40 p.m. CST